

Sage ACT! Release Enhancements Chart

Version	Features
Sage ACT! 2012	<ul style="list-style-type: none"> ✓ Sage ACT! Scratchpad , a convenient, virtual notepad ✓ Universal search that looks in contacts, groups, companies, opportunities, notes, history, and attachments ✓ Seamless interaction with Gmail³ ✓ Google[®] Contacts and Google Calendar[™] sync ✓ Access to Sage ACT! contacts and calendar from virtually anywhere with Sage ACT! Connect ✓ Connections page with access to powerful subscription-based sales and marketing services, desktop applications, and web-based productivity tools ✓ Usability improvements based on customer feedback ✓ Confirmation message after you import from sources like Excel[®] and other Sage ACT! databases ✓ Menu that displays exact install times and components required ✓ Works with Internet Explorer^{®9} and Firefox^{®4}
Sage ACT! 2011	<ul style="list-style-type: none"> ✓ Smart Tasks, which is like workflow, only easier ✓ Leads with Sage Business Info Services for ACT! powered by Hoover's[™] ✓ Microsoft[®] Outlook[®] contact and calendar sync ✓ Direct import from Excel[®], no .csv required ✓ Works with Microsoft Office 2010 and Windows[®] 7
ACT! by Sage 2010	<ul style="list-style-type: none"> ✓ View LinkedIn[®], Facebook[®], and more from within Sage ACT! ✓ Email marketing with Sage E-marketing for ACT! ✓ Reports view ✓ Simplified navigation ✓ Welcome page with feature tours, help, and news from Sage ✓ Customisable opportunities
ACT! by Sage 2009	<ul style="list-style-type: none"> ✓ Related contacts ✓ Seamless interaction with Microsoft[®] Outlook[®] email
ACT! by Sage 2008	<ul style="list-style-type: none"> ✓ Graphical dashboards ✓ Duplicate checking by first and last name ✓ Duplicate checking for groups and companies ✓ Advanced Queries for groups and companies
ACT! by Sage 2007	<ul style="list-style-type: none"> ✓ Last email field ✓ Specify linked contact and company fields ✓ Field-level security ✓ En masse security for notes, history, and opportunities
ACT! by Sage 2006	<ul style="list-style-type: none"> ✓ Customisable opportunity field names and types ✓ Citrix[®] and Terminal Services ✓ Automatic database backup and sync
ACT! by Sage 2005	<ul style="list-style-type: none"> ✓ Multi-select values ✓ Customisable drop-downs ✓ Rich text formatting ✓ Attach documents to activities, notes, and history ✓ Groups with dynamic group membership ✓ Company records ✓ Multiple calendar views ✓ Opportunity list view ✓ Instant quotes using supported versions of Microsoft[®] Excel[®] and Word ✓ Sample sales processes ✓ Graphical sales pipeline ✓ Preformatted reports ✓ Export to Excel ✓ Query-based sync

3 Sage ACT! Scratchpad is not supported in a Citrix[®] environment.

4 Requires additional subscription.

5 400 leads per month are included in the Reference + Leads service level. Additional leads are sold in blocks of 400.

6 Requires additional subscription.

7 Requires additional subscription.

8 This feature is only available in Sage ACT! Premium.

9 This feature is only available in Sage ACT! Premium.

10 This feature is only available in Sage ACT! Premium