

Sage ACT! 2012

Sage ACT! Product Comparison Chart

Choose the solution that best fits your business needs.

Features	ACT! by Sage 2006	ACT! by Sage 2007	ACT! by Sage 2008	ACT! by Sage 2009	ACT! by Sage 2010	ACT! by Sage 2011	ACT! by Sage 2012
Confirmation message after you import from sources like, Excel® and other Sage ACT! databases							✓
Sage-hosted, cloud access to contact and calendar details with Sage ACT! Connect							✓
Seamless interaction with Gmail™ Google® Contact and Google Calendar™ sync							✓
Universal search that looks in contacts, groups, companies, opportunities, notes, history, and attachments							✓
Sage ACT! Scratchpad , a convenient, virtual notepad							✓
Menu that displays exact install times and components required							✓
Security that Prevents Sensitive Email History from Attaching to Sage ACT! User Records						✓	✓
Re-designed Welcome Page with Featured Videos						✓	✓
Direct Import from Excel						✓	✓
Sage ACT! and Outlook Contact and Calendar Sync in Sage ACT! Premium (access via web)						✓	✓
Sage ACT! and Outlook Calendar Sync						✓	✓
Sage Business Info Services for ACT! ⁴						✓	✓
Professionally Designed Email Marketing Templates ³ that Complement Smart Tasks						✓	✓
Smart Tasks						✓	✓
Customisable Opportunities					✓	✓	✓
Welcome Page					✓	✓	✓
Simplified Navigation					✓	✓	✓
Reports View					✓	✓	✓
ACT! Mobile Live ²					✓	✓	✓
Sage E-marketing for ACT! ¹					✓	✓	✓
Social Media Integration					✓	✓	✓
Outlook Rules				✓	✓	✓	✓
Microsoft® Outlook® Email Integration				✓	✓	✓	✓
Related Contacts				✓	✓	✓	✓

1 Requires additional subscription.

2 This feature is not available in Sage ACT! Premium (access via web).

3 Sage ACT! Scratchpad is not supported in a Citrix® environment.

4 Requires additional subscription.

Features	ACT! by Sage 2006	ACT! by Sage 2007	ACT! by Sage 2008	ACT! by Sage 2009	ACT! by Sage 2010	ACT! by Sage 2011	ACT! by Sage 2012
Group and Company Features, including Duplicate Checking and Advanced Queries			✓	✓	✓	✓	✓
Duplicate Checking by First and Last Names			✓	✓	✓	✓	✓
Graphical Activity, Opportunity, and Admin Dashboards			✓	✓	✓	✓	✓
Security Features, including Field-level Security and the Ability to Secure Notes, History, and Opportunities en Masse		✓	✓	✓	✓	✓	✓
Specify Linked Contact and Company Fields		✓	✓	✓	✓	✓	✓
Last Email Field		✓	✓	✓	✓	✓	✓
Automatic Database Backup and Sync	✓	✓	✓	✓	✓	✓	✓
Citrix® and Terminal Services	✓	✓	✓	✓	✓	✓	✓
Customisable Opportunity Field Names and Types	✓	✓	✓	✓	✓	✓	✓
Query-based Sync	✓	✓	✓	✓	✓	✓	✓
Export to Excel®	✓	✓	✓	✓	✓	✓	✓
Preformatted Reports	✓	✓	✓	✓	✓	✓	✓
Sales Opportunity Features, including the Opportunity List View, Instant Quotes, Sample Sales Processes, and a Graphical Sales Pipeline	✓	✓	✓	✓	✓	✓	✓
Five Calendar Views, including Daily, Weekly, and Monthly	✓	✓	✓	✓	✓	✓	✓
Company Records with Contacts Linked to Companies	✓	✓	✓	✓	✓	✓	✓
Groups with Dynamic Group Membership	✓	✓	✓	✓	✓	✓	✓
Attach Documents to Activities, Notes, and History	✓	✓	✓	✓	✓	✓	✓
Rich Text Formatting	✓	✓	✓	✓	✓	✓	✓
Multi-select Values and Customisable Drop-downs	✓	✓	✓	✓	✓	✓	✓